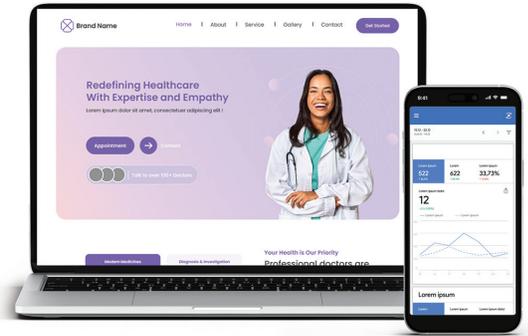


The Healthcare Cloud Crisis

Three Forces Driving Hospitals to Managed Cloud

Hospitals are under simultaneous pressure from three infrastructure cost drivers compounding TCO and pulling IT away from clinical priorities. Continuant helps healthcare organizations evaluate options, architect a migration path, and restore operational flow across their technology estate.



VMware

Data Center Cost Explosion

THE CHALLENGE

Following Broadcom's acquisition of VMware, licensing costs have surged 2–5x. For hospitals whose entire data center estate runs on VMware, this is a sudden, material TCO increase with no corresponding gain in capability.

THE PATH FORWARD

Migrate to a managed private cloud that eliminates VMware licensing exposure entirely. Continuant partners with RapidScale to deliver fully managed VMware Cloud — converting unpredictable license escalation into stable, predictable OpEx.

Epic EHR

Forced Hardware Refresh Cycles

THE CHALLENGE

Epic mandates a 3-year hardware refresh cycle, but hospital hardware typically lasts 5–7 years. This forced acceleration inflates capital expenditure with no clinical upside.

THE PATH FORWARD

Move Epic to a managed hosting environment where the provider owns the hardware refresh obligation. Continuant partners with RapidScale and Rackspace for fully managed Epic hosting—converting CapEx to predictable OpEx.

CDI / Daas

Licensing Complexity & Lock-In

THE CHALLENGE

Hospitals running Citrix or Omnisia face complex licensing negotiations and the burden of self-managing VDI. Many pay premium prices for capabilities they don't fully use, with limited leverage at renewal.

THE PATH FORWARD

Either keep the current platform (Citrix or Omnisia) and shift to a fully managed model that removes the licensing headache, or migrate to a modern alternative like Azure Virtual Desktop or Dizzion.

One Partner. Multiple Paths. No Lock-In.

Continuant's vendor-neutral approach means hospitals don't have to solve these problems separately. We architect the right strategy—consolidating workloads with one provider or strategically decoupling to best-of-breed partners:

CONSOLIDATED	BEST-OF-BREED OPTIONS		
RapidScale Managed VMware Cloud Managed Epic Hosting Managed Citrix VDI AVD Migration (4-wk POC)	Epic Hosting Rackspace Managed Epic	VDI / DaaS XTIUM Citrix / Omnisia TierPoint AVD (4-wk POC) Dizzion Proprietary DaaS	Private Cloud Multiple options available — we architect the right fit.

Continuant Vantage

Total Infrastructure Intelligence

Healthcare transformation depends on infrastructure—but many leaders are making critical decisions without full visibility into the networks beneath them. Continuant Vantage gives you a complete, real-time view of the data centers, fiber routes, and carrier connectivity powering your organization, so you can model scenarios, evaluate options, and design what's next with confidence.

THE PROBLEM

Most hospital IT teams piece together infrastructure information from multiple carriers, vendors, and internal records. The result: incomplete maps, blind spots in redundancy planning, and capital decisions based on assumptions rather than data.

When you can't see the full picture, every expansion, migration, or disaster-recovery plan carries hidden risk.

THE SHIFT

Continuant Vantage consolidates data center, fiber, and carrier intelligence into a single real-time interface—giving leadership a unified view of the connectivity landscape across every facility, region, and provider.

See everything. Model anything. Decide with certainty.

What Vantage Unlocks

Full-Landscape Visibility

Visualize your entire connectivity landscape—data centers, fiber routes, carriers, and lit buildings—across every facility and region in one interface.

Data Center Discovery

Search and compare data centers globally by provider presence, connectivity options, and proximity to your locations. No more spreadsheet-based site selection.

Licensing Complexity & Lock-In

See on-net and near-net fiber routes, lit buildings, and carrier reach overlaid on a single map—from backbone to last-mile.

Real-Time Intelligence

Live data on network availability replaces stale spreadsheets and carrier promises. Advisors and IT leaders make faster, more accurate infrastructure decisions.

Redundancy & Risk Modeling

Model path diversity and redundancy before risk becomes reality. Understand single points of failure and design resilience into every connectivity decision.

Cost Clarity Before Capital

Understand cost implications upfront—before committing capital. Compare provider options, evaluate expansion scenarios, and justify investment with data.

Built for Healthcare Infrastructure Leaders

Whether you're evaluating a new data center for disaster recovery, planning a multi-site Epic migration, assessing fiber diversity for telehealth expansion, or designing infrastructure to support AI and future growth—Vantage gives you the intelligence to move from planning to execution with confidence.

When you can see the full picture, new possibilities emerge.

Request your personalized Vantage demo today.